



# Remote monitoring & control in sub-Saharan Africa

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[www.odysseyenergysolutions.com](http://www.odysseyenergysolutions.com)

# Who We Are



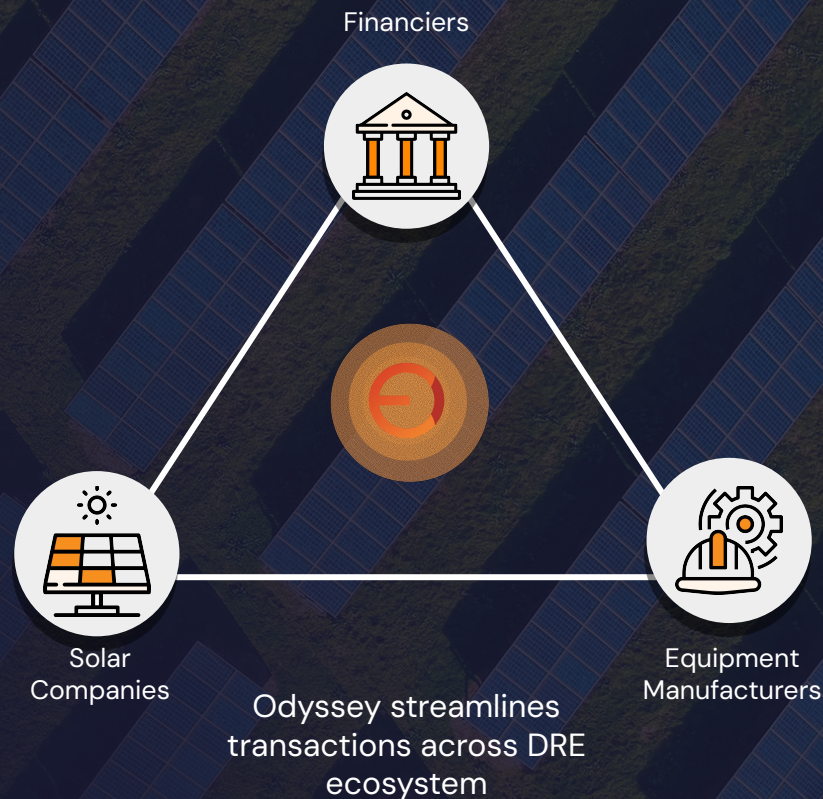
Odyssey is the **largest climate tech platform** enabling energy companies and financiers to **develop more projects faster.**



# How

Odyssey works across the distributed energy ecosystem to **streamline** each stage of the project development process.

In doing so, we reduce operational risks, **foster capital deployment**, increase ROI, and help solar companies achieve economies of scale.





# Odyssey in Numbers

**2600**

platform members

**USD 1.6B**

capital available

**30+**

OEM partners

**2.3 million**

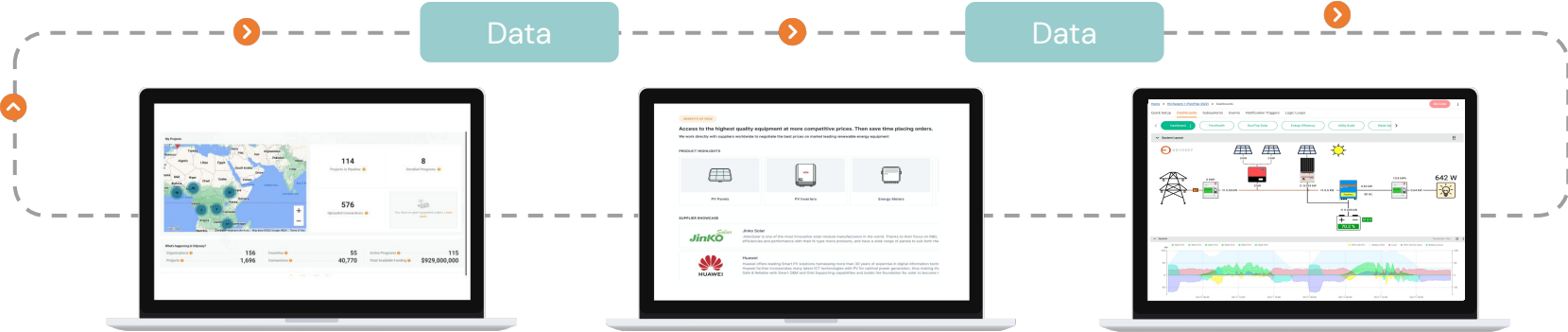
connections facilitated





# Odyssey Capabilities

## Remote monitoring & control



### Finance

Project finance platform for financiers and developers

### Procure

Equipment financing, marketplace and supply chain support

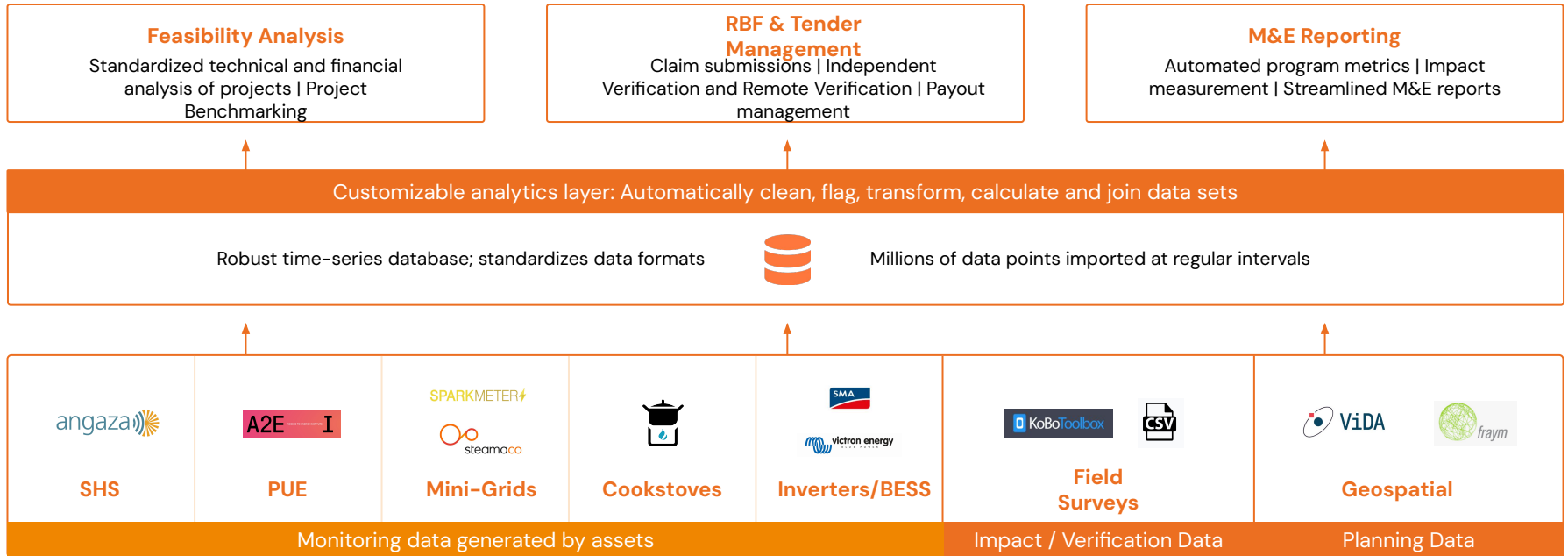
### Operate

Remote management and control tech

Freemium asset management platform to standardize, aggregate, streamline.

WHO WE ARE

# Odyssey integrates data from all key data sources in order to streamline management and M&E



OPERATE

# Remote management product suite



## FernControllers

High resolution, reliable data collection from all system components and sensors



## FernBox

Pre-tested monitoring kit for turn-key or plug-play solutions



## FernView

Single portal to remotely monitor and control entire portfolio + perform cross-system analytics



## FernSensors

Accessories to measure fuel and water usage, temperature, solar irradiation, AC/DC power

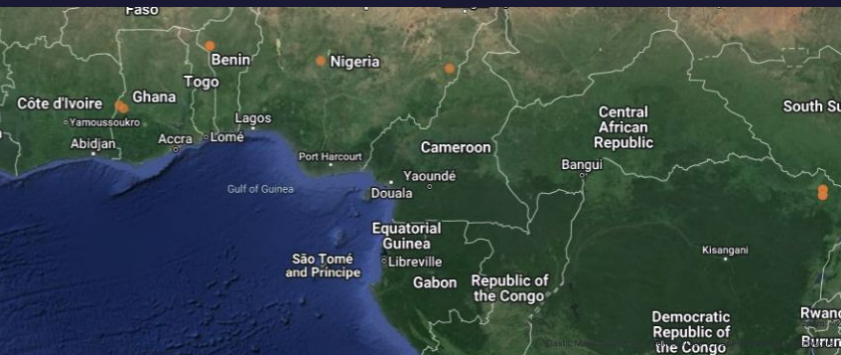


## FernMeter

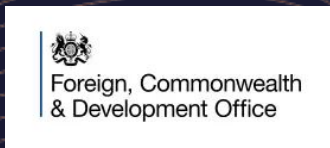
Power Monitoring for energy audits or small systems



# Data Analytics and Monitoring health electrification



Shell Foundation 



## Context



**41%** of health facilities in sub-Saharan Africa have unreliable electricity access, while **15%** are without access

**PV sustainability** is a problem (not well maintained)



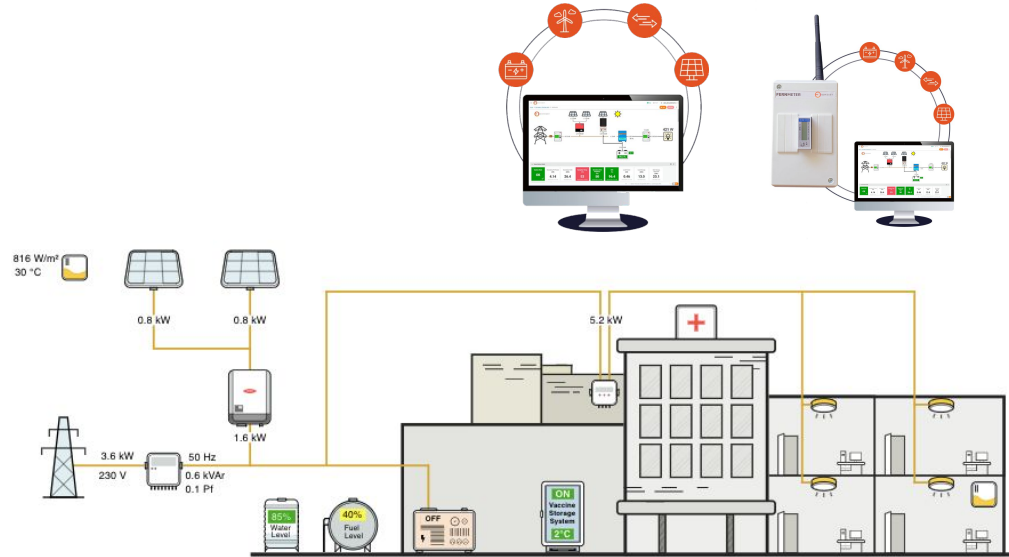
## Pilot Scope

Testing new service and ownership **models**  
**11** health facilities, **6** developers in **4** countries  
**Baseline survey** data from each clinic  
**Remote Monitoring** and survey data into a dashboard to visualize level of service

# Health Facility Electrification (HFE): Critical monitoring data to ensure system performance

## FernHealth

- In 2022, Odyssey launched FernHealth to provide critical technologies that will enable streamlined finance for health center electrification initiatives
- FernHealth includes a data logger / controller tailored for HFE projects and standardized dashboards for tracking HFE project performance
- FernHealth is designed to facilitate critical HFE financing initiatives that rely on monitoring results – from results-based financing to guarantee funds – to ensure system performance



# Monitoring dashboards identify challenges instantly for **remote troubleshooting**

- Data integrity assurance
- Event logging
- Notification channels



## 1 **Data integrity assurance**

Data sent through API will periodically stop transmitting data. Long laborious manual entry to backfill missing data is eliminated through Odyssey's automatic historic data backup.

## 2 **Event logging**

Ability to show critical events that have occurred and very useful for O&M team.

## 3 **Notification channels**

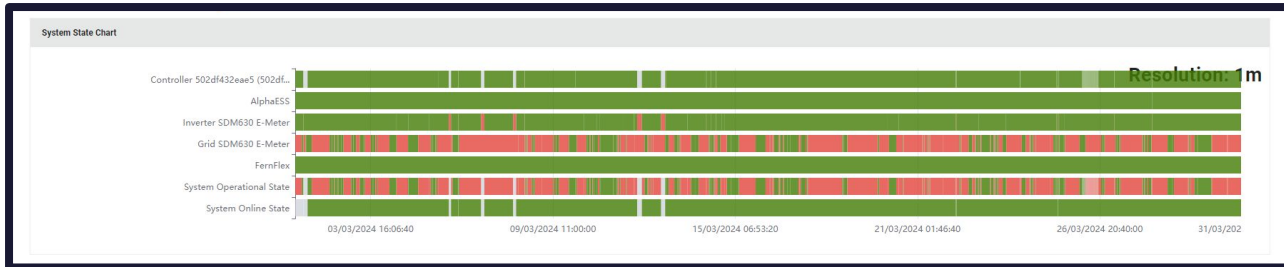
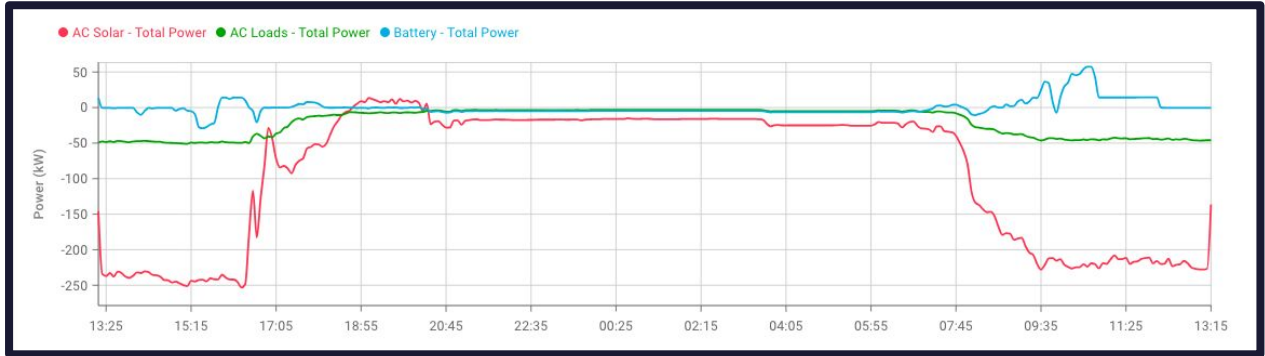
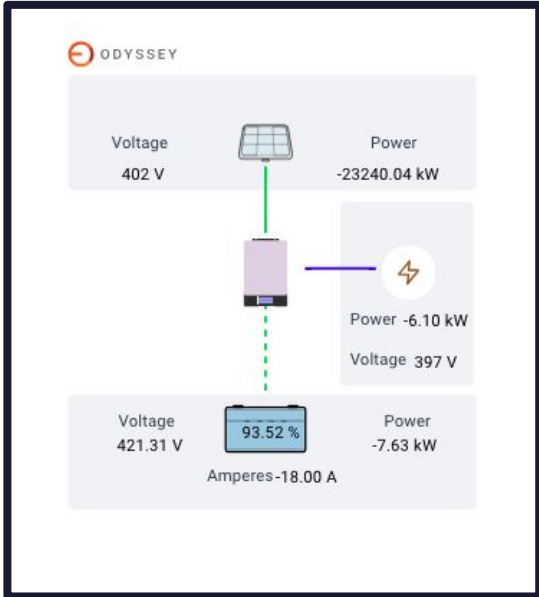
Set up notifications on status of systems and also create specific systems for different user groups especially when dealing with 100s of systems.



# Powergen Ijebu Eye Clinic



# Powergen Ijebu Eye Clinic



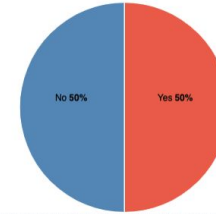
# Health and Impact Analytics



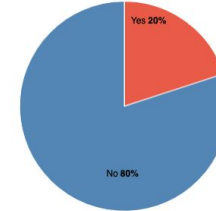
## HEALTH PRODUCTS AND TECHNOLOGY



Did you acquire any equipment since pilot implementation?

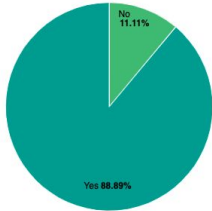


Were any new services introduced as a result of pilot implementation?

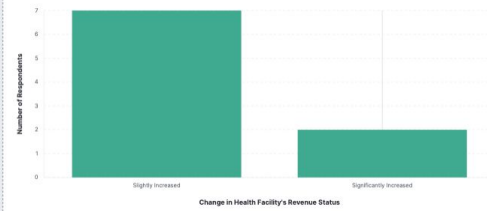


## FINANCES

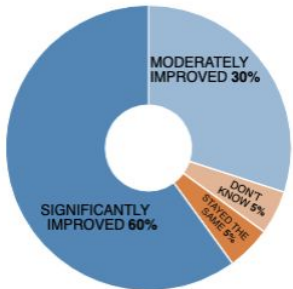
Have you saved on electricity spending since pilot implementation?



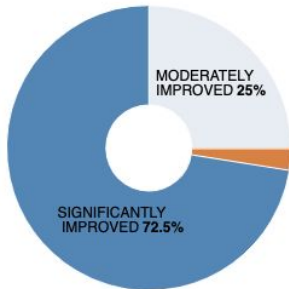
How has your revenue changed since pilot implementation?



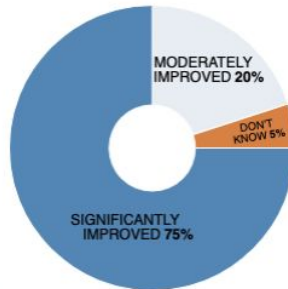
### Quality of Medical Care



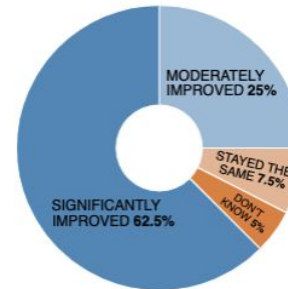
### Availability of Lighting



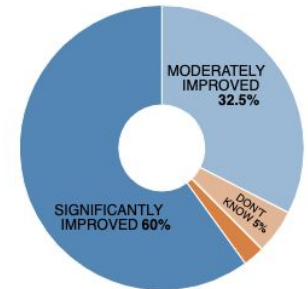
### Availability of Medical Equipment



### Waiting Time



### Overall Patient Experience







# Solutions for **diverse** assets globally



**FernGrid**  
Mini-grid



**FernC&I**  
Commercial, Industrial & Residential



**FernAqua**  
Water



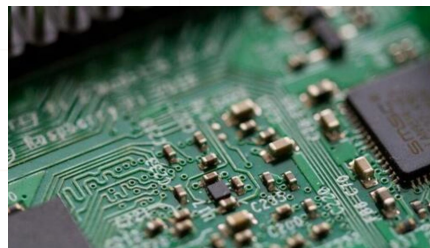
**FernHealth**  
Small & Medium Health Centres



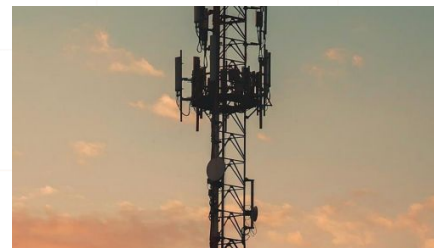
**Mobile power**



**Green hydrogen**



**OEM manufacturer**



**Telecom**

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# Distributed Energy at Scale

United States | Europe | Africa | Asia

[solutions@odysseyenergysolutions.com](mailto:solutions@odysseyenergysolutions.com)

[www.odysseyenergysolutions.com](http://www.odysseyenergysolutions.com)